

Town of Belmont

FY 2025 Water and Sewer Rate Study

Selectboard Meeting

April 8, 2024



Water and Sewer Rate History

| | | | <u>Y 2014</u> | | Y 2015 | | <u>Y 2016</u> | _ | Y 2017 | | <u>Y 2018</u> | _ | Y 2019 | | <u>Y 2020</u> | _ | Y 2021 | _ | Y 2022 | | Y 2023 | | <u>Y 2024</u> |
|---------------------------|--------|----|---------------|----|--------|----|---------------|----|--------|----|---------------|----|--------|----|---------------|----|--------|----|--------|----|--------|----|---------------|
| | | A | lctual | 4 | Actual | 4 | Actual | | Actual | 4 | Actual | - | Actual | 4 | Actual | | Actual | - | Actual | 4 | Actual | 4 | Actual |
| Water Rates (Monthly) | | | | | | | | | | | | | | | | | | | | | | | |
| Volumetric Rate (per CCF) | Tier | | | | | | | | | | | | | | | | | | | | | | |
| Regular Rate | | | | | | | | | | | | | | | | | | | | | | | |
| Block 1 | 0 - 30 | \$ | 5.68 | \$ | 5.91 | \$ | 6.06 | \$ | 6.35 | \$ | 6.52 | \$ | 6.62 | \$ | 6.62 | \$ | 6.62 | \$ | 6.62 | \$ | 6.62 | \$ | 6.91 |
| Block 2 | > 30 | | 6.53 | | 6.79 | | 6.96 | | 7.29 | | 7.48 | | 7.59 | | 7.59 | | 7.59 | | 7.59 | | 7.59 | | 7.92 |
| Lifeline Rate | | \$ | 3.98 | \$ | 4.14 | \$ | 4.25 | \$ | 4.45 | \$ | 4.57 | \$ | 4.64 | \$ | 4.64 | \$ | 4.64 | \$ | 4.64 | \$ | 4.64 | \$ | 4.84 |
| Irrigation Rate | | \$ | 6.85 | \$ | 7.12 | \$ | 7.30 | \$ | 7.65 | \$ | 7.85 | \$ | 7.97 | \$ | 7.97 | \$ | 7.97 | \$ | 7.97 | \$ | 7.97 | \$ | 8.32 |
| Fixed Charge | | | | | | | | | | | | | | | | | | | | | | | |
| 5/8" | | \$ | 6.38 | \$ | 6.38 | \$ | 6.38 | \$ | 6.69 | \$ | 6.86 | \$ | 6.95 | \$ | 6.95 | \$ | 6.95 | \$ | 6.95 | \$ | 6.95 | \$ | 6.62 |
| 3/4" | | | 6.38 | | 6.38 | | 6.38 | | 6.69 | | 6.86 | | 6.95 | | 6.95 | | 6.95 | | 6.95 | | 6.95 | | 8.28 |
| 1" | | | 6.84 | | 6.84 | | 6.84 | | 7.17 | | 7.35 | | 7.46 | | 7.46 | | 7.46 | | 7.46 | | 7.46 | | 11.83 |
| 1.5" | | | 8.38 | | 8.38 | | 8.38 | | 8.78 | | 9.01 | | 9.14 | | 9.14 | | 9.14 | | 9.14 | | 9.14 | | 20.91 |
| 2" | | | 9.28 | | 9.28 | | 9.28 | | 9.73 | | 9.98 | | 10.11 | | 10.11 | | 10.11 | | 10.11 | | 10.11 | | 31.31 |
| 3" | | | 9.81 | | 9.81 | | 9.81 | | 10.28 | | 10.55 | | 10.70 | | 10.70 | | 10.70 | | 10.70 | | 10.70 | | 54.77 |
| 4" | | | 15.77 | | 15.77 | | 15.77 | | 16.52 | | 16.95 | | 17.18 | | 17.18 | | 17.18 | | 17.18 | | 17.18 | | 90.97 |
| 6" | | | 20.97 | | 20.97 | | 20.97 | | 21.98 | | 22.55 | | 22.85 | | 22.85 | | 22.85 | | 22.85 | | 22.85 | | 176.45 |
| 8" | | | 27.67 | | 27.67 | | 27.67 | | 28.99 | | 29.75 | | 30.15 | | 30.15 | | 30.15 | | 30.15 | | 30.15 | | 279.26 |
| Lifeline Rate | | | 4.47 | | 4.47 | | 4.47 | | 4.68 | | 4.81 | | 4.86 | | 4.86 | | 4.86 | | 4.86 | | 4.86 | | 4.63 |
| Sewer Rates (Monthly) | | | | | | | | | | | | | | | | | | | | | | | |
| Volumetric Rate (per CCF) | | | | | | | | | | | | | | | | | | | | | | | |
| Regular Rate | | \$ | 11.25 | \$ | 11.81 | \$ | 12.12 | \$ | 12.68 | \$ | 12.91 | \$ | 12.91 | \$ | 12.91 | \$ | 12.91 | \$ | 12.91 | \$ | 12.91 | \$ | 13.98 |
| Lifeline Rate | | \$ | 7.88 | \$ | 8.27 | \$ | 8.49 | \$ | 8.88 | \$ | 9.04 | \$ | 9.04 | \$ | 9.04 | \$ | 9.06 | \$ | 9.06 | \$ | 9.06 | \$ | 9.79 |
| Fixed Charge | | | | | | | | | | | | | | | | | | | | | | | |
| 5/8" | | \$ | 5.30 | \$ | 5.56 | \$ | 5.71 | \$ | 5.97 | \$ | 6.08 | \$ | 6.08 | \$ | 6.08 | \$ | 6.08 | \$ | 6.08 | \$ | 6.08 | \$ | 6.00 |
| 3/4" | | | 5.68 | | 5.96 | | 6.12 | | 6.40 | | 6.51 | | 6.51 | | 6.51 | | 6.52 | | 6.52 | | 6.52 | | 7.71 |
| 1" | | | 6.27 | | 6.58 | | 6.75 | | 7.06 | | 7.19 | | 7.19 | | 7.19 | | 7.20 | | 7.20 | | 7.20 | | 11.05 |
| 1.5" | | | 8.25 | | 8.66 | | 8.88 | | 9.29 | | 9.46 | | 9.46 | | 9.46 | | 9.47 | | 9.47 | | 9.47 | | 19.66 |
| 2" | | | 9.42 | | 9.88 | | 10.14 | | 10.61 | | 10.80 | | 10.80 | | 10.80 | | 10.80 | | 10.80 | | 10.80 | | 29.32 |
| 3" | | | 10.10 | | 10.59 | | 10.87 | | 11.37 | | 11.57 | | 11.57 | | 11.57 | | 11.58 | | 11.58 | | 11.58 | | 50.70 |
| 4" | | | 17.76 | | 18.63 | | 19.12 | | 20.00 | | 20.36 | | 20.36 | | 20.36 | | 20.36 | | 20.36 | | 20.36 | | 85.02 |
| 6" | | | 24.47 | | 25.67 | | 26.34 | | 27.55 | | 28.05 | | 28.05 | | 28.05 | | 28.05 | | 28.05 | | 28.05 | | 163.79 |
| 8" | | | 33.09 | | 34.71 | | 35.62 | | 37.26 | | 37.93 | | 37.93 | | 37.93 | | 37.93 | | 37.93 | | 37.93 | | 258.64 |
| Lifeline Rate | | | 3.71 | | 3.89 | | 4.00 | | 4.18 | | 4.26 | | 4.26 | | 4.26 | | 4.25 | | 4.25 | | 4.25 | | 4.20 |

Water Fund Overview - Operations

| Revenue Requirements | FY 2024 | FY2025 | FY2026 | FY2027 | FY2028 | FY2029 |
|------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Wages & Benefits | \$1,568,474 | \$1,705,387 | \$1,756,548 | \$1,809,245 | \$1,863,522 | \$1,919,428 |
| Other Expenses | \$1,039,910 | \$1,136,820 | \$1,170,925 | \$1,206,052 | \$1,242,234 | \$1,279,501 |
| MWRA Assessment | \$3,281,643 | \$3,266,674 | \$3,397,341 | \$3,533,235 | \$3,674,564 | \$3,821,547 |
| Transfers (Indirect/OPEB) | \$251,666 | \$256,927 | \$264,635 | \$272,574 | \$280,751 | \$289,174 |
| Cash Funded Capital | \$940,100 | \$848,803 | \$947,137 | \$865,805 | \$932,645 | \$906,898 |
| Debt Service | \$844,488 | \$869,920 | \$860,288 | \$851,050 | \$890,425 | \$874,400 |
| Revenue Requirements: | \$7,926,281 | \$8,084,530 | \$8,396,873 | \$8,537,961 | \$8,884,141 | \$9,090,947 |
| % Change | | 2.0% | 3.9% | 1.7% | 4.1% | 2.3% |

Projected Water Cash Flow with No Rate Increases

*PAYGO = cash funded capital

**Columns are Expenses **Gray Line is Revenue

\$10,000,000 \$9,000,000 \$8,000,000 \$7,000,000 \$6,000,000 \$5,000,000 \$4,000,000 \$3,000,000 \$2,000,000 \$1,000,000 \$-FY 2024 FY 2025 FY 2026 FY 2027 FY 2028 FY 2029 Operating Expenses MWRA Assessment PAYGO

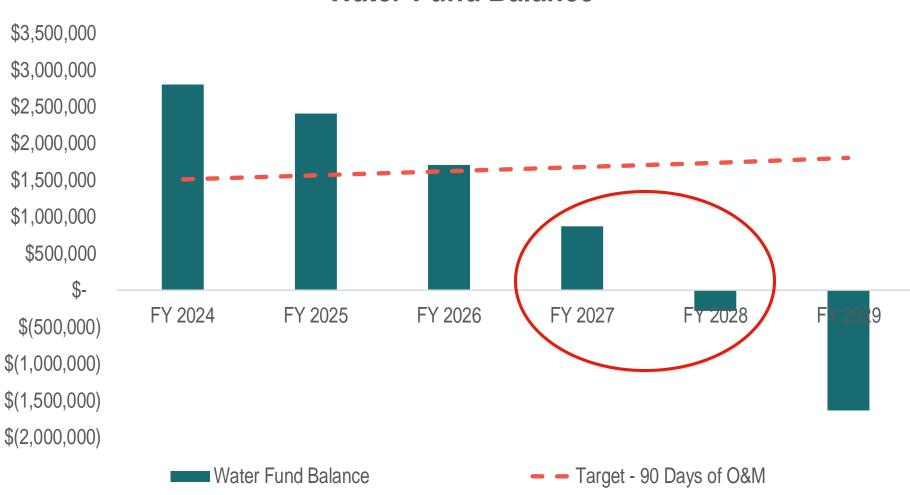
Proposed Debt Service

Revenue

Existing Debt Service

Water Cashflow

Projected Water Reserve Fund Balance with No Rate Increases



Water Fund Balance

Recommended Rate Increases

 To ensure financial sufficiency, the Water Fund requires the following rate increases:

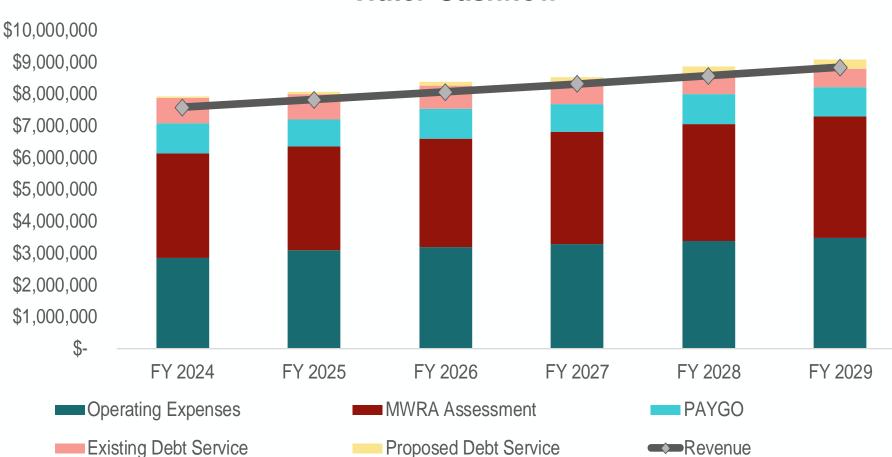
| | <u>FY2025</u> | <u>FY2026</u> | <u>FY2027</u> | <u>FY2028</u> | <u>FY2029</u> |
|-------------|---------------|---------------|---------------|---------------|---------------|
| Water Rates | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% |

- Although the volumetric and fixed charges could be increased by different amounts, it is recommended to maintain the Water Fund's existing revenue from minimum charges to ensure revenue stability
- Fixed rate structural changes will create varying customer impacts and are presented later in the presentation

Projected Water Cash Flow with Recommended Rate Increases

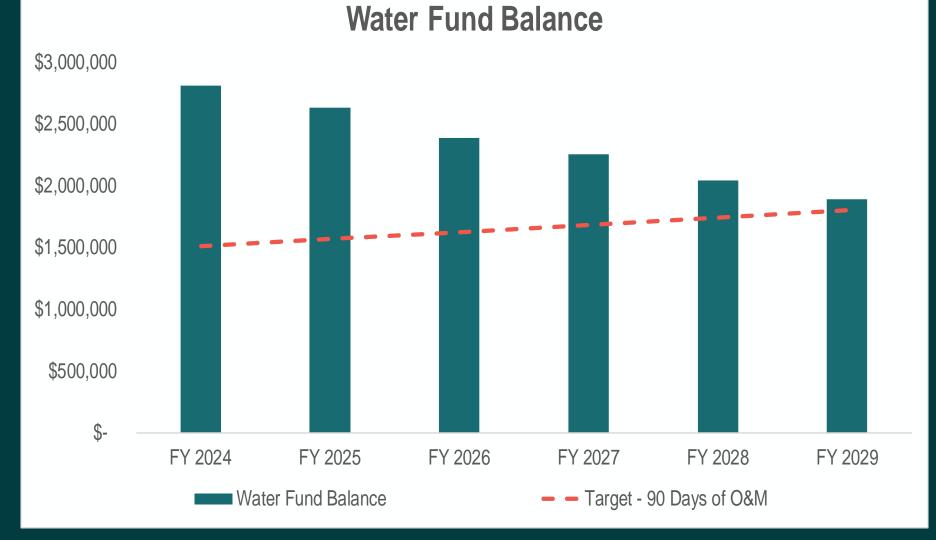
*PAYGO = cash funded capital

**Columns are Expenses **Gray Line is Revenue



Water Cashflow

Projected Water Reserve Fund Balance with Recommended Rate Increases



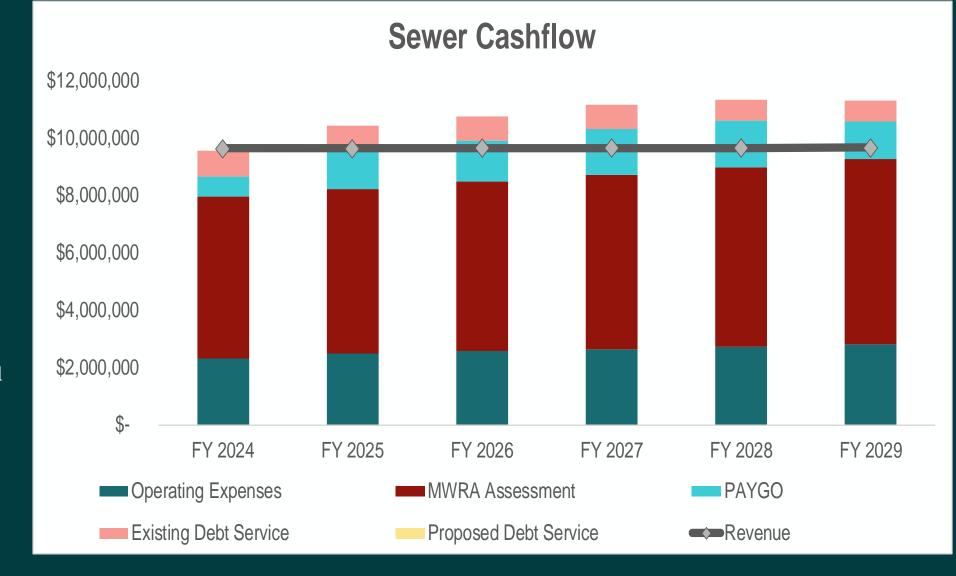
Sewer Fund Overview - Operations

| Revenue Requirements | FY 2024 | FY2025 | FY2026 | FY2027 | FY2028 | FY2029 |
|------------------------------|-------------|--------------|--------------|--------------|--------------|--------------|
| Wages & Benefits | \$1,295,558 | \$1,436,959 | \$1,480,068 | \$1,524,470 | \$1,570,204 | \$1,617,310 |
| Other Expenses | \$758,393 | \$780,471 | \$803,885 | \$828,002 | \$852,842 | \$878,427 |
| MWRA Assessment | \$5,652,772 | \$5,735,537 | \$5,907,603 | \$6,084,831 | \$6,267,376 | \$6,455,397 |
| Transfers (Indirect/OPEB) | \$252,821 | \$279,310 | \$287,689 | \$296,320 | \$305,210 | \$314,366 |
| Cash Funded Capital | \$700,000 | \$1,315,510 | \$1,445,240 | \$1,606,825 | \$1,631,100 | \$1,339,735 |
| Debt Service | \$911,413 | \$902,119 | \$843,891 | \$820,922 | \$722,966 | \$722,376 |
| Revenue Requirements: | \$9,570,957 | \$10,449,906 | \$10,768,376 | \$11,161,370 | \$11,349,697 | \$11,327,611 |
| % Change | | 9.2% | 3.0% | 3.6% | 1.7% | -0.2% |

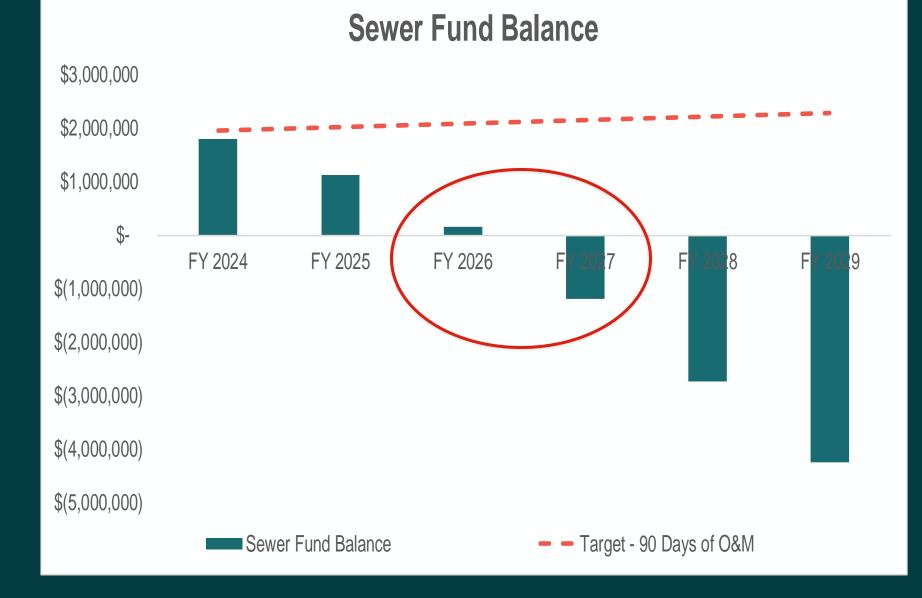
Projected Sewer Cash Flow with No Rate Increases

*PAYGO = cash funded capital

**Columns are Expenses **Gray Line is Revenue



Projected Water Reserve Fund Balance with No Rate Increases



Recommended Rate Increases

 To ensure financial sufficiency, the Sewer Fund requires the following rate increases:

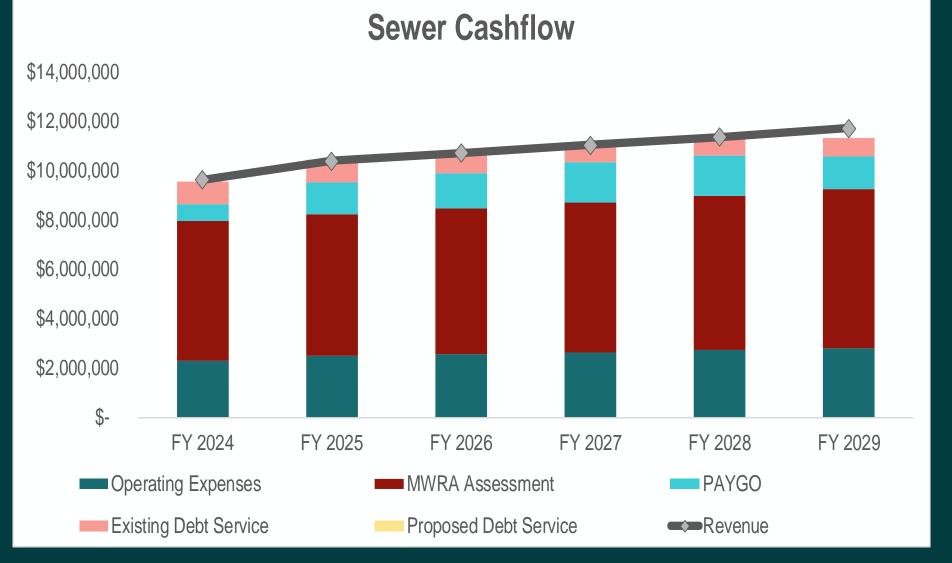
| | <u>FY2025</u> | <u>FY2026</u> | <u>FY2027</u> | <u>FY2028</u> | FY2029 |
|-------------|---------------|---------------|---------------|---------------|--------|
| Sewer Rates | 8.0% | 3.0% | 3.0% | 3.0% | 3.0% |

- Although the volumetric and fixed charges could be increased by different amounts, it is recommended to maintain the sewer fund's existing revenue from minimum charges to ensure revenue stability
- Fixed rate structural changes will create varying customer impacts and are presented later in this presentation

Projected Water Cash Flow with Recommended Rate Increases

***PAYGO = cash funded capital**

**Columns are Expenses **Gray Line is Revenue



Projected Water Reserve Fund Balance with Recommended Rate Increases

\$3,000,000 \$2,500,000 \$2,000,000 \$1,500,000 \$1,000,000 \$500,000 \$-FY 2024 FY 2026 FY 2028 FY 2029 FY 2025 FY 2027 Sewer Fund Balance - - Target - 90 Days of O&M

Sewer Fund Balance

Water Rate Recommendation – FY 2025

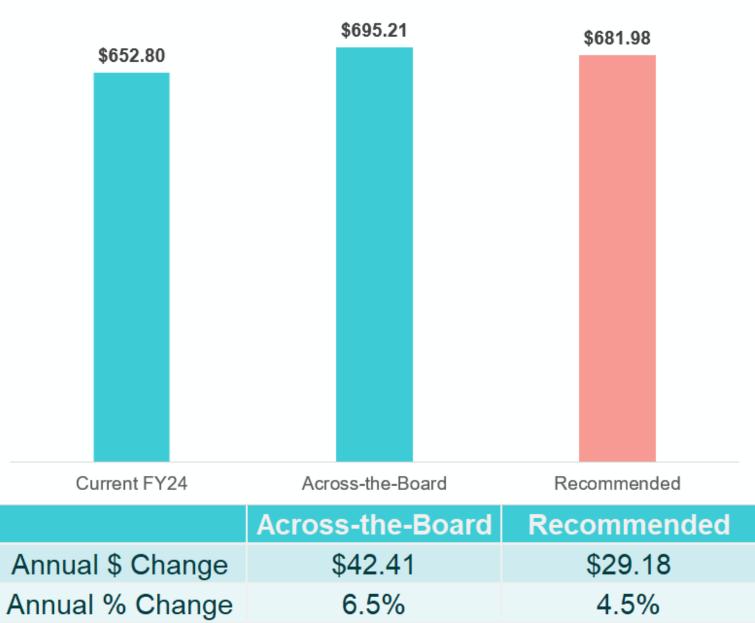
| Monthly Rates | Current | Across-the-Board | \$ Change | % Change | Recommended | \$ Change | % Change |
|------------------------------|----------|------------------|-----------|----------|-------------|-----------|----------|
| Volumetric Charges (per Ccf) | | | | | | | |
| 0-30 Ccf | \$6.91 | \$7.19 | \$0.28 | 4.0% | \$7.20 | \$0.29 | 4.2% |
| > 30 Ccf | \$7.92 | \$8.24 | \$0.32 | 4.0% | \$8.26 | \$0.34 | 4.2% |
| Lifeline Rate | \$4.84 | \$5.03 | \$0.19 | 4.0% | \$4.96 | \$0.12 | 2.5% |
| Irrigation Rate | \$8.32 | \$8.65 | \$0.33 | 4.0% | \$8.68 | \$0.36 | 4.4% |
| | | | | | | | |
| Minimum Charges | | | | | | | |
| 5/8" | \$6.62 | \$6.88 | \$0.26 | 4.0% | \$6.30 | (\$0.32) | -4.9% |
| 3/4" | \$8.28 | \$8.61 | \$0.33 | 4.0% | \$9.44 | \$1.16 | 14.1% |
| 1" | \$11.83 | \$12.30 | \$0.47 | 4.0% | \$15.74 | \$3.91 | 33.0% |
| 1.5" | \$20.91 | \$21.75 | \$0.84 | 4.0% | \$31.48 | \$10.57 | 50.5% |
| 2" | \$31.31 | \$32.56 | \$1.25 | 4.0% | \$50.36 | \$19.05 | 60.9% |
| 3" | \$54.77 | \$56.96 | \$2.19 | 4.0% | \$94.43 | \$39.66 | 72.4% |
| 4" | \$90.97 | \$94.61 | \$3.64 | 4.0% | \$157.39 | \$66.42 | 73.0% |
| 6" | \$176.45 | \$183.51 | \$7.06 | 4.0% | \$314.78 | \$138.33 | 78.4% |
| 8" | \$279.26 | \$290.43 | \$11.17 | 4.0% | \$503.65 | \$224.39 | 80.4% |
| Lifeline Rate | \$4.63 | \$4.82 | \$0.19 | 4.0% | \$5.23 | \$0.60 | 13.0% |

Sewer Rate Recommendation – FY 2025

| Monthly Rates | Current | Across-the-Board | \$ Change | % Change | Recommended | \$ Change | % Change |
|------------------------------|----------|------------------|-----------|----------|-------------|-----------|----------|
| Volumetric Charges (per Ccf) | | | | | | | |
| All Ccf | \$13.98 | \$15.10 | \$1.12 | 8.0% | \$15.11 | \$1.13 | 8.1% |
| Lifeline Rate | \$9.79 | \$10.57 | \$0.78 | 8.0% | \$10.51 | \$0.72 | 7.3% |
| | | | | | | | |
| Minimum Charges | | | | | | | |
| 5/8" | \$6.00 | \$6.48 | \$0.48 | 8.0% | \$5.92 | (\$0.08) | -1.4% |
| 3/4" | \$7.71 | \$8.33 | \$0.62 | 8.0% | \$8.88 | \$1.17 | 15.1% |
| 1" | \$11.05 | \$11.93 | \$0.88 | 8.0% | \$14.80 | \$3.75 | 33.9% |
| 1.5" | \$19.66 | \$21.23 | \$1.57 | 8.0% | \$29.59 | \$9.93 | 50.5% |
| 2" | \$29.32 | \$31.67 | \$2.35 | 8.0% | \$47.35 | \$18.03 | 61.5% |
| 3" | \$50.70 | \$54.76 | \$4.06 | 8.0% | \$88.78 | \$38.08 | 75.1% |
| 4" | \$85.02 | \$91.82 | \$6.80 | 8.0% | \$147.96 | \$62.94 | 74.0% |
| 6" | \$163.79 | \$176.89 | \$13.10 | 8.0% | \$295.92 | \$132.13 | 80.7% |
| 8" | \$258.64 | \$279.33 | \$20.69 | 8.0% | \$473.47 | \$214.83 | 83.1% |
| Lifeline Rate | \$4.20 | \$4.54 | \$0.34 | 8.0% | \$4.92 | \$0.72 | 17.1% |

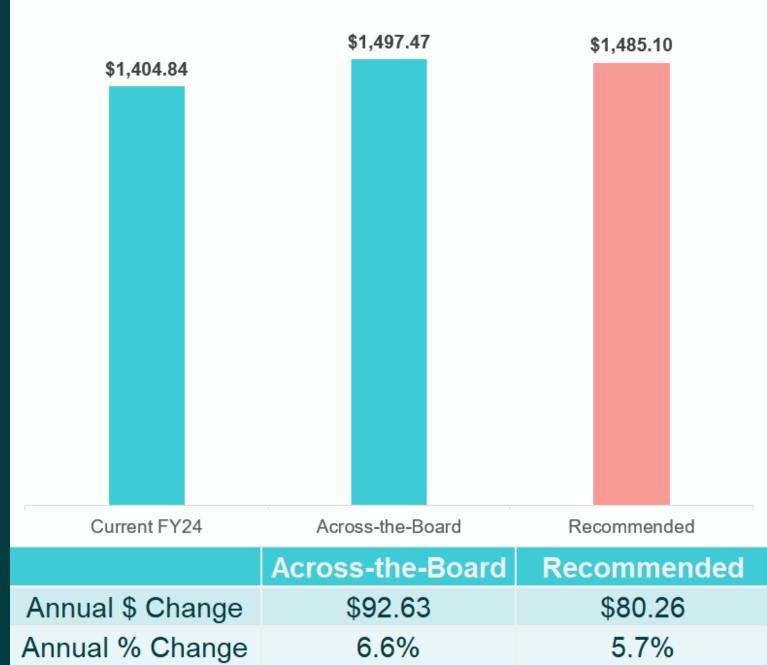
Low-Volume Household

- 2 Ccf/Month; 5/8" Meter



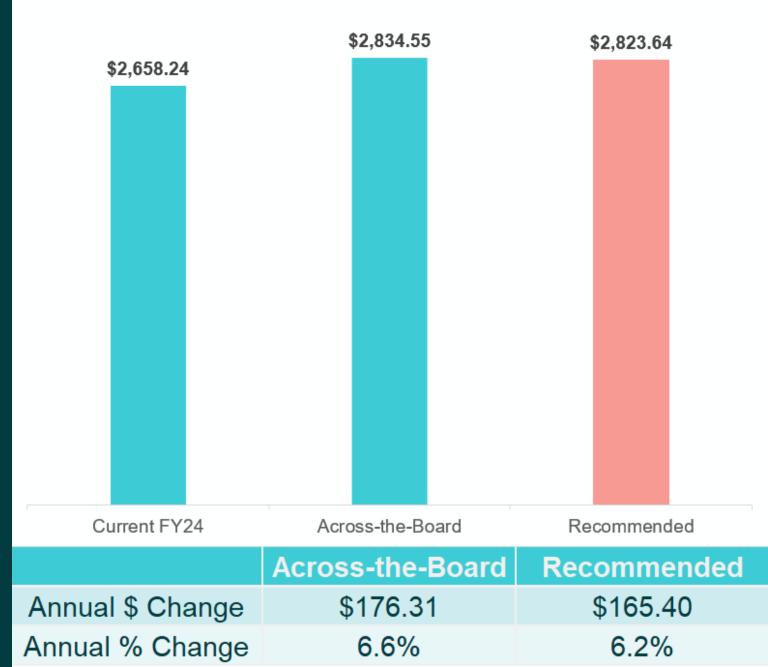
Typical-Volume Household

- 5 Ccf/Month; 5/8" Meter



High-Volume Household

– 10 Ccf/Month; 5/8" Meter



Typical-Volume Commercial

- 50 Ccf/Month; 2" Meter



High-Volume Commercial

– 200 Ccf/Month; 6" Meter

Combined Annual Water & Sewer Bill

\$59,951.15 \$56,279.28 Current FY24 Across-the-Board Recommended Across-the-Board Recommended Annual \$ Change \$3,671.87 \$6,738.21

6.5%

Annual % Change

\$63,017.49

12.0%



Raftelis is a Registered Municipal Advisor within the meaning as defined in Section 15B (e) of the Securities Exchange Act of 1934 and the rules and regulations promulgated thereunder (Municipal Advisor Rule).

However, except in circumstances where Raftelis expressly agrees otherwise in writing, Raftelis is not acting as a Municipal Advisor, and the opinions or views contained herein are not intended to be, and do not constitute "advice" within the meaning of the Municipal Advisor Rule.



Thank you!

Contact: Dave Fox 774 243 0619 / dfox@raftelis.com